

**CITY OF LODI
INFORMAL INFORMATIONAL MEETING
"SHIRTSLEEVE" SESSION
CARNEGIE FORUM, 305 WEST PINE STREET
TUESDAY, APRIL 10, 2001**

An Informal Informational Meeting ("Shirtsleeve" Session) of the Lodi City Council was held Tuesday, April 10, 2001 commencing at 7:02 a.m.

A. ROLL CALL

Present: Council Members – Hitchcock (arrived at 7:10 a.m.), Howard, Land, Pennino and Mayor Nakanishi

Absent: Council Members – None

Also Present: City Manager Flynn, Deputy City Attorney Schwabauer, and City Clerk Blackston

B. CITY COUNCIL CALENDAR UPDATE

City Clerk Blackston reviewed the weekly calendar (filed).

C. TOPIC(S)

C-1 "Discussion of the revenue projections for 2001/03 Financial Plan and Budget"

MISSION STATEMENT

City Manager Flynn reminded Council that at a previous Shirtsleeve Session a request was made for staff to prepare a preliminary mission statement, which is now ready for review. He reported that this morning staff would also review the revenue projections. The projections were based upon this year's actuals and the original long-term financial plan and how the two compared.

Deputy City Manager Keeter read the following draft mission statement: "The City of Lodi is committed to providing a superior quality of life to its citizens by embracing partnerships and service-oriented practices. The City will uphold high community standards in providing public safety, managed growth, a progressive and balanced economic development, cultural opportunities and recreational activities. The City will operate in a fiscally and environmentally responsible manner".

Council Member Howard commented that the statement, "...embracing partnerships and service-oriented practices..." connotes more of a philanthropic picture than a City-private/business sector relationship. Ms. Howard indicated that she would review the statement carefully and provide staff with her recommendations at a later time.

Mayor Nakanishi expressed his opinion that actions and accomplishments are more valuable than mission statements.

Deputy City Manager Keeter stated that the mission statement is a guide, not only the Council, but for staff as well who want to know what the common standards and values are of the City.

City Manager Flynn summarized that staff would return to Council with an updated mission statement to include in the budget.

REVENUE PROJECTIONS

With the aid of overheads, Finance Director McAthie reviewed the following reports (filed) 1) Revenues by Major Category and Source; 2) Revenue by Source by Fund; and 3) Revenue Assumptions. She acknowledged the work done by Revenue Manager Maxine Cadwallader, who compiled the projections for the estimated revenue. Ms. McAthie explained that the revenues are only estimates. Staff takes the prior years'

estimates, analyzes if revenues are single anomalies or are consistent, and compares it with PFM's projections and the actuals. Projections are completed for every single number. Revenue Manager Cadwallader completes the line-by-line projections and Finance Director McAthie prepares the global projections, while PFM completes its projections independently. Once completed, the projections are brought together and compared and evaluated.

In order to prepare these projections, staff contacts each department to ascertain what is being forecast for impact fees, grants, building permits, annexations, etc. Additionally, research is done on future legislation affecting the City, and discussions take place with the sales tax and state mandated cost reimbursement consultants. From that point, preliminary numbers are entered and reviewed. This process goes on for several months, and will continue up until the final budget presentation. Once the preliminary numbers are calculated, the figures are entered into the spreadsheets and presented to the City Manager, who in turn presents it to the City Council.

Mayor Pro Tempore Pennino commented that he still has not received the spreadsheets from PFM. Finance Director McAthie responded that PFM is still in the process of calculating the preliminary numbers, and once that is completed, they will enter the figures into the spreadsheet and forward copies to the Council.

Ms. McAthie reported that the City experienced a large increase in property tax revenues, which was a result of Lodi's assessed valuation of property increasing by 6% in 2000, in addition to annexations. The unsecured taxes are also included in this number.

The Sales and Use Tax revenues increased more than expected because of strong sales from new car dealers and the discount department store, service station, and supermarket categories. The In-Lieu Franchise Tax is set by policy and is a percentage of the prior year's revenues. The Public Safety Sales Tax increased for reasons similar to that of the Sales and Use Tax.

Finance Director McAthie stated that Other Sales Tax figures were calculated on a historical basis when PFM projected it, and the main one that increased was the Industrial Franchise revenues. These represent the three permittees, and most of the franchises are based on a percentage of gross receipts.

Intergovernmental revenues include the motor vehicle license fees. There was discussion that the state would backfill the reduction on motor vehicle fees, and when these figures were calculated, staff was very conservative and assumed that the City would not get the backfill. This year's projected revenue shows an increase due to the fact that the City did indeed end up receiving these monies from the state. The remainder of the Intergovernmental revenues are the state mandates, grants, and gas tax. Staff has been extremely successful in obtaining grants that were not anticipated, which is why there is such a large increase.

Under Other revenue, the Licenses and Permits have increased, mainly because Community Development had another strong year on building permit activity. There was a considerable decrease in revenues under Fines, Forfeits and Penalties, which includes late charges for utility bills and return check charges. The Finance Department began an active process of collecting returned check charges much more quickly and the new direct deposit for utility bills has eliminated many of late charges, which resulted in a decrease in the penalties.

Following the projection and analysis, the actual percentages were entered into the spreadsheet and a six-year analysis was performed on the increases and decreases in revenues – the average is a 4% increase. The general fund and Library numbers were then calculated on a ten-year analysis, which also resulted in a 4% increase. All calculations, both global and line-by-line, indicate that the City is within this 4% growth in the general fund.

Council Member Hitchcock questioned if staff looked at figures further out than ten years because this timeframe has been progressively positive, and she suggested that the City look at a 15-20 year period for comparison.

Finance Director McAthie responded that projections usually stay within a 5-10 year growth, because of all the activity that goes on during that time frame. If calculations are done much further out than that, there are a lot of one-time revenues that would require documentation from 20 years ago to see what grants were available and what the fees were at the time. Staff has the figures and will provide the Council with the information.

In response to Mayor Nakanishi, Revenue Manager Cadwallader explained that the real property tax transfer is the transfer of the title from the sale of a house from one individual to another.

At the request of Mayor Nakanishi, Finance Director McAthie outlined examples of revenues under rental income, which include rental of City property for activities held at or through Hutchins Street Square, Parks and Recreation, and the Library. Lease payments for property owned by the City, such as rental for the land at White Slough, are not included in the general fund spreadsheet.

Mayor Nakanishi asked that a summary of all income be provided to the Council to assist during the budget process.

The bulk of the tax revenue is the second largest element of the estimated revenue, the first largest being the service charges. The tax revenue is approximately 25% of the estimated revenue, and of this 22.028%, or \$19.6 million, is general fund. The only tax revenue that is not general fund is the street maintenance sales tax, Measure K money, and the portion of the property tax that goes to the Library and general fund capital. The property tax does include the Educational Revenue Augmentation Fund (ERAF) projections, which is projected to be about \$150,000 this year.

On the Licenses and Permits, the animal licenses have decreased slightly, due mainly to the multi-year and anniversary date renewal of licenses. Overall it is approximately a 2% increase in the Licenses and Permits revenues. It was pointed out that the projections show a slight decrease in the second year, as staff is being conservative and predicting that building permits will go down somewhat.

Under Fines, Forfeits and Penalties, there is an 8% increase, which is due to the vehicle code fees that were raised for red-light citations. In the past, the City received \$41 per fine, but now, with the new legislation that went into effect in the last year, the City receives 82% of a \$100 baseline ticket. Citations are \$250, part of which is directed to the traffic schools.

Mayor Nakanishi stated that he has heard comments from citizens that police officers issue citations in order to earn money for the City. Police Chief Adams explained that writing traffic citations actually costs the City money, and added that the Vehicle Code prohibits speed traps.

Council Member Land questioned if staff foresees the City selling more parking permits in the coming year.

Revenue Manager Cadwallader replied that the parking permits for the downtown area have been totally allocated; however, the City sells permits for three other areas, including locations near Pacific Coast Producers (PCP) and Lodi High and Tokay High Schools. Staff is anticipating an increase in the sale of permits, which are issued and sold on a three-year basis, because a couple of the zones will go on sale this year. This issue came before the Council by the residents of the areas because of the inability to find parking in front of their homes. Generally the permits are directly sold to the residents of the area. In all three areas, residents must present a City utility bill and vehicle registration for the address in order to purchase the parking permit. The PCP area is

quite extensive on the east side of town, and includes several of the streets going east off of Stockton Street. The Lodi and Tokay High Schools include the streets around the school.

Finance Director McAthie reported that the Investment/Property revenues show an increase in the investment earnings. In the revised budget, as of February, the general fund was at 98% of the estimate. There is also an increase in Electric Utility because of additional revenue.

Mayor Nakanishi asked for a one page summary of all investment income.

Finance Director McAthie reported that staff is still waiting for information from the state regarding a possible allocation from the state park bond funds. It is anticipated that the City would receive approximately \$525,000 as a result of Proposition 12, which is the Park Bond Act that passed overwhelming by voters in March 2000. Ms. McAthie stated that the allocation is per capita funds to be used for a variety of projects at the discretion of the local agency, including rehabilitation of existing facilities; developing facilities for youth; promoting family-oriented recreation, including arts activities; and providing for open, safe and accessible local park lands, facilities and gardens.

Service Fees and Charges represent the largest portion of the estimated revenue at 60% of the total. The public safety fees include police records fees, vehicle towing, police hazardous material cleanup, VIN verification, fire department services, weed abatement, and animal shelter fees. It is fairly consistent from year to year at \$130,000, with no major fluctuations. On the electric revenue operations, staff worked closely with Jim Doyle and Jack Stone before their retirements to determine the figures. In the current year the City is at approximately 76% of the estimated revenue. Staff has allowed for a 6% growth from the actual year to the current projection and a 2% growth after that.

In response to Council Member Land, Mr. Flynn stated that PG&E owes approximately \$1.5 million to the City, which he anticipated will be collected.

Ms. McAthie reported that in regard to the Sewer Operating revenues, staff is still working with Public Works in estimating the sewer connection fees. She explained that the developer pays the money up front, the property is then sold, and when the connection is made to the sewer system, the City reimburses the developer.

Mayor Pro Tempore Pennino asked what the long-range impact of the sewer system is and commented that the City must start planning for major infrastructure improvements and begin looking at the sewer rates to pay for this. City Manager Flynn commented that this matter would soon be coming to the City Council. Council Member Land pointed out that the Council, at its last meeting, authorized hiring a consultant to look at the sewer infrastructure.

Ms. Hitchcock questioned if the electric utility operating revenue estimate was made before the problems with the price of power.

Ms. McAthie indicated that the current revenue is already at 76% as of the end of February, and normally it would be at about 67%. The projection is an increase of 6% above the 1999/00 actual figures. Ms. McAthie confirmed that the figures do not include any utility rate increases; however, should Electric Utility make adjustments between now and June, those numbers will be included in the spreadsheets. Ms. McAthie verified that the fuel adjustment costs, which Council will act upon in June, would be included in the budget.

Ms. McAthie reviewed fee revenues for: Public Works Street, Transit, Park and Recreation, Community Center, Community Development, Public Works Engineering, Administrative, and Benefit and Insurance. In response to Council questions as to why Benefit and Insurance is shown under revenue, Ms. McAthie explained that the City is

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self-insured, and there must be revenue to pay for the expense. An off-setting revenue must appear in the budget, if the expense is going to be shown.

Overall (minus the information that staff is still waiting for) the projected City-wide revenue is approximately \$92 million. With these preliminary numbers, the general fund is up by a 4% increase, which is consistent with the historical revenue estimates.

Mayor Nakanishi suggested that asterisks be included next to the figures with additional information, which would be helpful to the City Council and citizens when looking at the budget.

At the request of Council, Ms. McAthie stated that she would provide the Council with the expenditures in totality as soon as possible, with the understanding that the numbers will change before it is presented to the Council at a future Shirtsleeve Session.

D. COMMENTS BY THE PUBLIC ON NON-AGENDA ITEMS

None.

E. ADJOURNMENT

No action was taken by the City Council. The meeting was adjourned at 8:26 a.m.

ATTEST:

Susan J. Blackston
City Clerk

Mayor's & Council Member's Weekly Calendar

WEEK OF APRIL 10, 2001

Tuesday, April 10, 2001

7:00 a.m. Shirtsleeve Session

1. Discussion of the revenue projections for 2001/03 Financial Plan and Budget
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Wednesday, April 11, 2001

Thursday, April 12, 2001

6:00 p.m. Joint dinner meeting with the Lodi Arts Commission, Wine & Roses Country Inn ~ Cellar Room.

Friday, April 13, 2001

Saturday, April 14, 2001

Sunday, April 15, 2001

**Easter
Sunday**



Monday, April 16, 2001

5:00 - 7:00 p.m. Great Valley Center's reception for members of the California Legislature celebrating the accomplishments of New Valley Connexions in the San Joaquin Valley, State Capitol, Capitol Rotunda, Sacramento.

Disclaimer: This calendar contains only information that was provided to the City Clerk's office

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City of Lodi Mission Statement



The City of Lodi is committed to providing a superior quality of life to its citizens by embracing partnerships and service-oriented practices. The City will uphold high community standards in providing public safety, managed growth, a progressive and balanced economic development, cultural opportunities and recreational activities. The City will operate in a fiscally and environmentally responsible manner.

2001-03 FINANCIAL PLAN AND SUMMARY

REVENUES BY MAJOR CATEGORY AND SOURCE

	1999-2000	2000-01	2001-02	2001-02	2002-03
	Actual	Revised Budget	Requested Budget	Recommended Budget	Proposed Budget
TAX REVENUES					
1 Property Tax	4,931,835	5,107,464	5,500,550	5,500,550	5,855,230
2 Sales & Use Tax	7,095,460	7,361,540	7,637,600	7,637,600	8,014,010
3 Public Safety Sales Tax (Prop 172)	196,180	203,537	211,170	211,170	219,090
4 Street Maintenance Sales Tax (K)	747,630	711,000	753,405	753,405	795,690
5 Transient Occupancy Tax	318,034	332,547	347,050	347,050	362,190
6 Waste Removal Franchise Tax	301,088	311,500	322,275	322,275	333,420
7 Industrial Franchise	50,255	52,999	55,410	55,410	58,180
8 Gas Franchise	137,154	142,607	148,280	148,280	154,175
9 Cable TV Franchise	173,755	184,947	196,045	196,045	207,810
10 Electric Franchise	12,436	12,696	12,960	12,960	13,235
11 In-Lieu Franchise - Electric	4,367,000	4,360,975	4,637,165	4,637,165	4,637,165
12 In-Lieu Franchise - Sewer	790,000	805,075	774,750	774,750	774,750
13 In-Lieu Franchise - Water	564,000	573,745	564,170	564,170	564,170
14 Business License Tax	657,844	688,282	729,580	729,580	773,355
15 Real Property Transfer Tax	116,059	131,205	137,770	137,770	144,655
16 Total Tax Revenues	20,458,732	20,980,119	22,028,180	22,028,180	22,907,125
LICENSES AND PERMITS					
17 Animal License	20,815	32,007	23,315	23,315	18,000
18 Bicycle License	1,571	1,772	1,775	1,775	1,775
19 Alarm Permits	3,375	5,310	4,000	4,000	4,000
20 Building Permits	518,748	500,331	518,000	518,000	498,000
21 Transportation Permit	12,372	2,419	2,500	2,500	2,500
22 Electric Permits	69,550	65,805	68,000	68,000	66,000
23 Mechanical Permits (Gas)	47,686	45,680	51,000	51,000	49,000
24 Plumbing Permits	47,962	50,614	47,000	47,000	45,000
25 Industrial Refuse Collection Permit	1,000	2,247	1,500	1,500	1,500
26 Parking Permits	25,012	28,716	35,000	35,000	35,000
27 Total Licenses and Permits	748,090	734,901	752,090	752,090	720,775
FINES AND FORFEITURES					
28 Vehicle Code Fines	131,708	157,691	170,305	170,305	183,930
29 Court Fines	10,465	14,247	15,385	15,385	16,615
30 Parking Fines	43,178	38,377	41,450	41,450	44,765
31 Parking Fines - DMV Hold	12,362	14,877	16,065	16,065	17,350
32 False Alarm Penalty		3,000	3,240	3,240	3,500
33 Total Fines and Forfeitures	197,713	228,192	246,445	246,445	266,160
INVESTMENT/PROPERTY REVENUES					
34 Investment Earnings	3,521,874	1,832,582	3,553,025	3,553,025	3,569,970
35 Sale of City Property	28,250	25,713	26,860	26,860	27,135
36 Sale of System (Joint Pole-Elec)	12,479	20,000	14,000	14,000	14,000
37 Rent of City Property	187,583	180,000	135,382	135,382	135,382
38 Total Investment/Property Revenues	3,796,161	2,145,826	3,822,052	3,822,052	3,844,837
REVENUE FROM OTHERS					
39 Motor Vehicle In-Lieu Tax	3,008,393	3,158,813	3,316,753	3,316,753	3,482,591
40 Other Grants & Subventions	305,410	144,051	246,000	246,000	38,345
41 Police Training (POST)	51,202	51,403	51,500	51,500	51,500
42 Cracnet & Drug Suppression Grants	123,555	132,771	157,447	157,447	157,447
43 Police Grants	91,779		750,858	750,858	
44 Asset Seizure	36,667	8,000			
45 Street Maintenance Measure (K)-reimbursements	868,084	3,383,000			
46 Auto Theft Revenue	16,337	17,000			
47 State Hiway Maintenance	5,066	5,209	5,065	5,065	5,065
48 Gas Tax Subvention (2105)	344,125	336,000	354,690	354,690	365,330

2001-03 FINANCIAL PLAN AND SUMMARY
REVENUES BY MAJOR CATEGORY AND SOURCE

		1999-2000	2000-01	2001-02	2001-02	2002-03
		Actual	Revised Budget	Requested Budget	Recommended Budget	Proposed Budget
49	Gas Tax Subvention (2106)	220,836	209,000	227,425	227,425	234,245
50	Gas Tax Subvention (2107)	465,615	480,000	465,425	465,425	465,650
51	Transportation Dev Act (Gen./Allot)	1,743,005	1,139,000	710,000	710,000	1,225,000
52	Transportation Dev Act (Ped/Bike)	29,624				
53	Federal Assistance Section IX	1,865,648	675,000	75,000	75,000	
53	State Bike Lane Fund	24,502				
53	CTC Reimbursement	167,386				
54	Surface Transportation (ISTEA)/Fed TEA Transit	730,781				
	Streets Federal grants					
55	Street Maintenance SB 300	(9,935)				
56	State Transit Assistance	9,631				
56	State Special Grants-Transit	243,001				
	Parks & Recreation Grants/Allotment			197,000	197,000	
57	State Mandates SB 90	156,221	146,503	146,503	146,503	146,503
58	CJPRMA Rebate	45,700	150,000	60,000	60,000	60,000
59	Community Development Block Grant	526,816	951,000	975,000	975,000	975,000
60	Library Grants	148,617	106,941	206,455	206,455	206,455
61	Total Revenue from Others	11,218,065	11,093,691	7,945,121	7,945,121	7,413,131
SERVICE FEES AND CHARGES						
62	Public Safety Fees					
63	Fingerprinting	12,525	7,793	8,260	8,260	8,755
64	Police Record Fees	25,441	30,366	32,190	32,190	34,120
65	Vehicle Towing	57,645	49,174	52,125	52,125	52,255
66	Hazardous Material Drug Clean-up					
67	Other Police Fees	1,122	2,656	2,695	2,695	2,740
67	Fix Ticket/Vin Verification	2,745		2,000	2,000	2,120
68	Fire Department Services - Other	190		230	230	245
	Weed and Lot Clearing					
69	Animal Shelter Fees	18,115	20,048	21,250	21,250	22,525
70	Total	117,784	110,037	118,750	118,750	122,760
Electric Operating Revenue						
71	Domestic Residential	14,733,769	13,853,000	15,182,200	15,182,200	15,315,170
72	Small Commercial	4,739,697	4,751,000	5,081,590	5,081,590	5,094,940
73	Dusk to Dawn	39,798	40,000	40,560	40,560	40,560
74	Domestic Mobile Home	270,759	244,000	242,780	242,780	242,780
75	Large Commercial	9,044,378	9,239,000	9,510,230	9,510,230	9,588,320
76	Small Industrial	775,291	731,000	749,690	749,690	749,690
77	City Accounts	1,946,313	897,000	1,220,240	1,220,240	1,264,040
78	Medium Industrial	2,076,120	2,389,000	2,685,150	2,685,150	2,685,150
79	Large Industrial	3,950,529	3,870,000	4,399,700	4,399,700	4,598,660
80	Residential Low Income	166,828	163,000	674,960	674,960	732,130
81	Public Benefits	899,559	875,000	1,018,690	1,018,690	1,027,860
82	Total	38,643,041	37,052,000	40,805,790	40,805,790	41,339,300
Sewer Operating Revenues						
83	City Accounts	15,371	15,000	15,075	15,075	15,075
84	Other Accounts	2,933,005	3,068,000	3,134,730	3,134,730	3,184,850
85	Sewer Connection Fees	926,374	800,000			
86	Inspection/Reinspection Fees					
87	Total	3,874,750	3,883,000	3,149,805	3,149,805	3,199,925
Water Operating Revenues						
88	City Accounts	55,627	40,000	56,000	56,000	56,000
89	Other Accounts	3,491,975	3,427,000	3,561,185	3,561,185	3,614,605
90	Total	3,547,602	3,467,000	3,617,185	3,617,185	3,670,605
Non-Operating Utility Revenues						
91	Revenue - Contract Work for City	188,157	710,000	183,470	183,470	188,980
92	Revenue - Contract Work for Others	33,616	83,000	45,000	45,000	46,400

2001-03 FINANCIAL PLAN AND SUMMARY
REVENUES BY MAJOR CATEGORY AND SOURCE

		1999-2000	2000-01	2001-02	2001-02	2002-03
		Actual	Revised Budget	Requested Budget	Recommended Budget	Proposed Budget
93	Electric Capacity Revenues	76,705	35,000	100,000	100,000	75,000
94	Standby Service Revenues					
95	Water Reimbursements					
96	Water Tap Fees	154,472	75,000			
97	Sewer Tap Fees	13,107				
98	Liftstation Reimbursement	119,575				
99	Total	585,633	903,000	328,470	328,470	310,380
Public Works Street Fees						
100	Revenue - Contract Work for Others		133,555	102,505	102,505	108,655
101	Total		133,555	102,505	102,505	108,655
Transit Fees						
102	Dial-A-Ride Passenger Fares	133,527	143,000	164,500	164,500	169,500
103	Total	212,274	222,000	243,500	243,500	248,500
Park and Recreation Fees						
104	Revenue from Playgrounds	170,912	181,429	192,315	192,315	203,850
105	Revenue from Youth/Teen Sports	44,643	48,118	51,005	51,005	54,065
106	Revenue - Indoor/Outdoor Activities	31,154	17,718	18,780	18,780	19,910
107	Revenue from Aquatics	68,741	81,696	60,000	60,000	63,600
108	Revenue from Adult Sports	62,093	73,324	69,770	69,770	73,955
109	Revenue from Specialty Classes		25,677			
110	BOBS Reimbursements	26,629	29,772	31,560	31,560	33,455
111	Revenue from Lodi Lake Park	76,165	69,139	80,735	80,735	85,580
112	Other Park Fees	5,426	12,056	5,820	5,820	6,170
113	Rent - Park & Recreation Facilities	67,693	84,281	89,335	89,335	94,695
114	Camp Hutchins Fees					
115	Park Maintenance - LUSD					
116	Revenue - Contract Work for Others					
117	Total	553,456	623,210	599,320	599,320	635,280
Community Center Fees						
118	Swimming	77,035	64,218	93,275	93,275	102,605
119	Rents	127,322	151,284	179,530	179,530	179,530
120	Other Fees	60,403	57,831	67,670	67,670	71,730
121	Revenues NOC					
121	Total	264,760	273,333	340,475	340,475	353,865
Community Development Fees						
123	Plan Check Fees	313,594	335,269	365,000	365,000	351,000
124	Inspection/Reinspection Fees	15,081		9,500	9,500	9,500
125	Planning Fees	84,464	61,877	85,000	85,000	85,000
126	Total	413,139	397,146	459,500	459,500	445,500
Public Works Engineering Fees						
127	Engineering Fees	95,275	98,340	121,000	121,000	55,000
128	Development Impact Fees	2,572,419	1,370,000	2,388,000	2,388,000	1,277,000
129	Special Inspections	1,965	5,753	2,000	2,000	2,000
130	Plans & Specs	4,651	6,380	6,765	6,765	7,170
131	Engineering Inspections	43,193	110,792	70,000	70,000	31,000
132	Total	3,599,360	1,994,265	3,059,765	3,059,765	1,587,170
Administrative Fees						
133	Late Payment - Utility Billing	430,563	691,002	455,800	455,800	483,150
134	Utility Connections	13,315	16,069	17,035	17,035	18,055
135						
136	Returned Check Charge	14,033	21,763	15,415	15,415	16,340
137	Total	457,911	728,834	488,250	488,250	517,545
Benefit and Insurance Fees						

2001-03 FINANCIAL PLAN AND SUMMARY

REVENUES BY MAJOR CATEGORY AND SOURCE

	1999-2000	2000-01	2001-02	2001-02	2002-03
	Actual	Revised Budget	Requested Budget	Recommended Budget	Proposed Budget
138 COBRA Admin Fee					
139 Medical Care	1,660,493	1,583,000	2,511,129	2,511,129	2,522,308
140 Retiree's Medical Care	77,350	312,000			
141 Medical Co Pay		1,500			
142 Dental Insurance	306,715	311,000	305,588	305,588	303,035
143 Vision Care	70,949	71,000	77,949	77,949	77,949
144 Chiropractic	32,868	40,000	40,612	40,612	40,612
145 Life Insurance	30,531	30,000	37,644	37,644	37,644
146 Accidental Death Insurance	5,285	12,000			
147 Unemployment Insurance	49,310	46,000	41,314	41,314	42,507
148 Long Term Disability	32,741	110,000	133,519	133,519	137,130
COBRA Admin Fee					
149 Medical Insurance (COBRA Premium)		1,000			
150 Dental Insurance (COBRA Premium)					
151 Vision Insurance (COBRA Premium)					
152 Chiropractic Ins (COBRA Premium)					
153 Employee Assistance Program (COBRA)					
154 Flexible Spending Accounts		2,000			
155 Total	- 2,266,242	2,519,500	3,147,755	3,147,755	3,161,185
156 Total Service Fees and Charges	<u>54,535,952</u>	<u>52,306,880</u>	<u>56,461,070</u>	<u>56,461,070</u>	<u>55,700,670</u>
OTHER REVENUE					
157 Damage to Property Reimbursements	9,752	16,000	16,000	16,000	16,000
158 Donations	499,920		119,980	119,980	
159 Library Fines, Fees & Gifts	58,427	69,336	58,500	58,500	59,000
160 Donations	250,759	6,000	207,727	207,727	207,727
161 Revenues NOC	1,330,386	285,861	374,915	374,915	379,970
162 Reimbursable Charges (Work-Others)	107,562	2,000	2,120	2,120	2,250
163 Debt Service - Revenue by Transfer	31,049				
164 Extra Refuse	250				
165 Total Other Revenue	<u>2,291,789</u>	<u>399,197</u>	<u>784,242</u>	<u>784,242</u>	<u>669,947</u>
166 REVENUE TOTAL	<u>93,246,501</u>	<u>87,888,806</u>	<u>92,039,200</u>	<u>92,039,200</u>	<u>91,522,645</u>

yes 4-10-01

2001-03 FINANCIAL PLAN AND SUMMARY

REVENUE BY SOURCE BY FUND

	1999-2000	2000-01	2001-02	2002-03
	Actual	Revised Budget	Recommended Budget	Proposed Budget
	from june rev report-actual	from Feb rev report-estimate		
GENERAL FUND				
Tax Revenues				
Property Tax	2,389,280	2,449,151	2,646,775	2,869,115
Property Tax-ERAF	76,637	102,428	103,000	103,000
Sales & Use Tax	7,095,460	7,361,540	7,637,600 ✓	8,014,010
Public Safety Sales Tax (Prop 172)	196,180	203,537	211,170 ✓	219,090
Transient Occupancy Tax	318,034	332,547	347,050	362,190
Real Property Transfer Tax	116,059	131,205	137,770	144,655
Waste Removal Franchise Tax	301,088	311,500	322,275	333,420
Industrial Franchise	50,255	52,999	55,410	58,180
Gas Franchise	137,154	142,607	148,280	154,175
Cable TV Franchise	173,755	184,947	196,045	207,810
Electric Franchise	12,436	12,696	12,960	13,235
In-Lieu Franchise - Electric	4,367,000	4,360,975	4,637,165	4,637,165
In-Lieu Franchise - Sewer	790,000	805,075	774,750	774,750
In-Lieu Franchise - Water	564,000	573,745	564,170	564,170
Business License Tax	657,844	688,282	729,580	773,355
Total Tax Revenues	17,245,184	17,713,234	18,524,000	19,228,320
Licenses and Permits				
Animal License	20,815	32,007	23,315	18,000
Bicycle License	1,571	1,772	1,775	1,775
Alarm Permits	3,375	5,310	4,000	4,000
Building Permits	518,748	500,331	518,000	498,000
Transportation Permit	12,372	2,419	2,500	2,500
Electric Permits	69,550	65,805	68,000	66,000
Mechanical Permits (Gas)	47,686	45,680	51,000	49,000
Plumbing Permits	47,962	50,614	47,000	45,000
Industrial Refuse Collection Permit	1,000	2,247	1,500	1,500
Parking Permits	25,012	28,716	35,000	35,000
Total Licenses and Permits	748,090	734,901	752,090	720,775
Fines and Forfeitures				
Vehicle Code Fines	131,708	157,691	170,305	183,930
Court Fines	10,465	14,247	15,385	16,615
Parking Fines	43,178	38,377	41,450	44,765
Parking Fines - DMV Hold	12,362	14,877	16,065	17,350
False Alarm Penalty		3,000	3,240	3,500
Total Fines and Forfeitures	197,713	228,192	246,445	266,160
Investment/Property Revenues				
Investment Earnings	318,919	323,360	322,415	322,415
Sale of City Property	4,643	6,473	6,860	7,135
Rent of City Property	45,974	87,531	92,785	98,350
Total Investment/Property Revenues	369,537	417,364	422,060	427,900

2001-03 FINANCIAL PLAN AND SUMMARY
REVENUE BY SOURCE BY FUND

	1999-2000	2000-01	2001-02	2002-03
	Actual	Revised Budget	Recommended Budget	Proposed Budget
	from june rev	from Feb rev		
Revenue from Others				
Motor Vehicle In-Lieu Tax	3,008,393	3,158,813	3,316,753	3,482,591
Other Grants & Subventions	18,000	53,025	45,000	
Police Training (POST)	51,202	51,403	51,500	51,500
Cracnet & Drug Suppression Grants	123,555	132,771	157,447	82,000
State Special Grants	21,956			
Parks & Recreation Grant	1,000			
Police Grants	79,763			
State Hiway Maintenance	5,066	5,209	5,065	5,065
State Mandates SB 90	156,221	146,503	146,503	146,503
Emergency Ops-Fema	(12,761)			
County Grants	113,356			
CHP-HWY 12 patrol	12,056			
Camp Lodi Lake	17,225	20,779	22,025	23,345
Green Belt Grant		70,247		
Lodi Grape Festival Reim.	5,000		15,000	15,000
Total Revenue from Others	3,600,032	3,638,750	3,759,293	3,881,451
Service Fees and Charges				
Fingerprinting	12,525	7,793	8,260	8,755
Police Record Fees	25,441	30,366	32,190	34,120
Vehicle Towing	57,645	49,174	52,125	52,255
Hazardous Material Drug Clean-up				
Other Police Fees	1,122	2,656	2,695	2,740
Fix Ticket/Vin Verification	2,745		2,000	2,120
Fire Department Services - Other	190		230	245
Weed and Lot Clearing				
Animal Shelter Fees	18,115	20,048	21,250	22,525
Revenue - Contract Work for Others		133,555	102,505	108,655
Revenue from Playgrounds	170,912	181,429	192,315	203,850
Revenue from Youth/Teen Sports	44,643	48,118	51,005	54,065
Revenue - Indoor/Outdoor Activities	31,154	17,718	18,780	19,910
Revenue from Aquatics	68,741	81,696	60,000	63,600
Revenue from Adult Sports	62,093	73,324	69,770	73,955
Revenue from Specialty Classes		25,677		
BOBS Reimbursements	26,629	29,772	31,560	33,455
Revenue from Lodi Lake Park	76,165	69,139	80,735	85,580
Other Park Fees	5,426	12,056	5,820	6,170
Rent - Park & Recreation Facilities	67,693	84,281	89,335	94,695
Park Maintenance - LUSD				
Revenue - Contract Work for Others				
Swimming	77,035	64,218	93,275	102,605
Rents	127,322	151,284	179,530	179,530
Other Fees	60,403	57,831	67,670	71,730
Revenues NOC				
Plan Check Fees	313,594	335,269	365,000	351,000
Inspection/Reinspection Fees	5,648			
Encroachment Fees	9,432		9,500	9,500

2001-03 FINANCIAL PLAN AND SUMMARY
REVENUE BY SOURCE BY FUND

	1999-2000	2000-01	2001-02	2002-03
	Actual	Revised Budget	Recommended Budget	Proposed Budget
	from June rev	from Feb rev		
Planning Fees	84,464	61,877	85,000	85,000
Engineering Fees	95,275	98,340	121,000	55,000
Special Inspections	1,965	5,753	2,000	2,000
Plans & Specs	4,651	6,380	6,765	7,170
Engineering Inspections	43,193	110,792	70,000	31,000
Late Payment - Utility Billing	430,563	691,002	455,800	483,150
Utility Connections	13,315	16,069	17,035	18,055
Returned Check Charge	14,033	21,763	15,415	16,340
COBRA Admin Fee				
Total Service Fees and Charges	1,952,134	2,487,380	2,308,565	2,278,775
Other Revenue				
Damage to Property Reimbursements	9,752	16,000	16,000	16,000
Donations	3,685	20,000	5,000	5,000
Year 2000/Product Line	6,585			
Revenues NOC	51,123	20,000	20,000	20,000
Revenue Over/Short	(75)			
Reimbursable Charges (Work-Others)	2,350	2,000	2,120	2,250
Contract Work for Others	11,378			
Contract Work for City	97,978			
Revenue by Transfer	31,049			
Other Service Charges	250			
Photocopy	1,735	861	915	970
Total Other Revenue	215,808	58,861	44,035	44,220
TOTAL GENERAL FUND	24,328,498	25,278,682	26,056,488	26,847,601
LIBRARY FUND				
Tax Revenues				
# Property Taxes	986,367	1,022,347	1,100,710	1,153,645
Investment/Property Revenues				
Investment Earnings	12,345	1,337	12,480	12,480
Sale of City Property	3,958	4,240	1,000	1,000
Total Investment/Property Revenues	16,304	5,577	13,480	13,480
Revenue from Others				
# Revenue from Others	148,617	106,941	206,455	206,455
Other Revenue				
Library Fines, Fees & Gifts	58,427	69,336	58,500	59,000
Donations	48,621	6,000	6,000	6,000
Revenues NOC	920	1,000	1,000	1,000
Total Other Revenue	107,967	76,336	65,500	66,000
TOTAL LIBRARY FUND	1,259,255	1,211,201	1,386,145	1,439,580
STREET FUND				
Tax Revenues				
Street Maintenance Sales Tax (K)	747,630	711,000	753,405	795,690
Total Tax Revenues	747,630	711,000	753,405	795,690

2001-03 FINANCIAL PLAN AND SUMMARY

REVENUE BY SOURCE BY FUND

	1999-2000 Actual from June rev	2000-01 Revised Budget from Feb rev	2001-02 Recommended Budget	2002-03 Proposed Budget
Investment/Property Revenues				
Investment Earnings				
Total Investment/Property Revenues	173,905	164,000	175,810	175,810
Revenue from Others				
Street Maintenance Sales Tax (K)	868,084	3,383,000		
Gas Tax Subvention (2105)	344,125	336,000	354,690	365,330
Gas Tax Subvention (2106)	220,836	209,000	227,425	234,245
Gas Tax Subvention (2107)	465,615	480,000	465,425	465,650
Impact Mitigation Fees				
Surface Transportation (ISTEA)	730,781			
State Bike Lane Fund	24,502			
State CTC reimbursement	167,386			
Street Maintenance SB 300				
Total Revenue from Others	2,811,394	4,408,000	1,047,540	1,065,225
Service Fees and Charges				
Development Impact Fees	1,338,869	691,000	808,000	368,000
Total Service Fees and Charges	1,338,869	691,000	808,000	368,000
Other Revenue				
Revenues NOC	158,500			
Total Other Revenue	158,500			
TOTAL STREET FUND	5,230,298	5,974,000	2,784,755	2,404,725
TRANSPORTATION DEVELOPMENT ACT FUND				
Investment/Property Revenues				
Investment Earnings	(17,988)	2,000	(18,185)	(18,185)
Total Investment/Property Revenues	(17,988)	2,000	(18,185)	(18,185)
Revenue from Others				
Transportation Dev Act (Gen./Allot)	1,743,005	1,139,000	710,000	1,225,000
Transportation Dev Act (Ped/Bike)	29,624			
Total Revenue from Others	1,772,629	1,139,000	710,000	1,225,000
Revenues NOC	3,210			
TOTAL TRANSPORTATION DEVELOPMENT AC	1,757,850	1,141,000	691,815	1,206,815
CDBG FUND				
Revenue from Others				
Community Development Block Grant	526,816	951,000	975,000	975,000
Total Revenue from Others	526,816	951,000	975,000	975,000
TOTAL CDBG FUND	526,816	951,000	975,000	975,000
POLICE SPECIAL REVENUE FUND				
Investment/Property Revenues				
Investment Earnings	18,107	14,000	18,305	18,305
Total Investment/Property Revenues	18,107	14,000	18,305	18,305

2001-03 FINANCIAL PLAN AND SUMMARY

REVENUE BY SOURCE BY FUND

	1999-2000	2000-01	2001-02	2002-03
	Actual	Revised Budget	Recommended Budget	Proposed Budget
	from june rev	from Feb rev		
Revenue from Others				
Police Grants	12,016		750,858	
Asset Seizure	26,294	8,000		
Auto Theft Revenue	16,337	17,000		
Asset Forfeiture-Federal	10,373			
Total Revenue from Others	65,020	25,000	750,858	
Revenues NOC				
TOTAL POLICE SPECIAL REVENUE FUND	83,127	39,000	769,163	18,305
CAPITAL OUTLAY FUND				
Tax Revenues				
Property Taxes	1,479,551	1,533,538	1,650,065	1,729,470
Special Assessment				
Total Tax Revenues	1,479,551	1,533,538	1,650,065	1,729,470
Investment/Property Revenues				
Investment Earnings	217,866	171,885	220,250	220,250
Total Investment/Property Revenues	217,866	171,885	220,250	220,250
Service Fees and Charges				
Revenue from Lodi Lake Park				
Development Impact Fees	1,803,555	725,000	1,634,000	934,000
Special Inspections				
Total Service Fees and Charges	1,803,555	725,000	1,634,000	934,000
Revenue from Others				
# 5561 Police Cops More Grant	129,578		163,975	
Total Revenue from Others	129,578		163,975	
Other Revenue				
Revenues NOC			119,980	
Total Other Revenue	493,336		119,980	
TOTAL CAPITAL OUTLAY FUND	4,123,884	2,430,423	3,788,270	2,883,720
DEBT SERVICE FUND				
Tax Revenues				
Property Tax Bond Redemption				
Special Assessment				
Investment Earnings				
Revenues NOC				
Debt Service - Revenue by Transfer				
WATER FUND				
Investment/Property Revenues				
Investment Earnings	60,304	65,000	60,965	60,965
Sale of City Property	1,695			
Sale of City Property-Capital Outlay Fund	500			
Rent of City Property	31,041	3,000	8,736	8,736
Total Investment/Property Revenues	93,540	68,000	69,701	69,701

2001-03 FINANCIAL PLAN AND SUMMARY
REVENUE BY SOURCE BY FUND

	1999-2000	2000-01	2001-02	2002-03
	Actual	Revised	Recommended	Proposed
	from june rev	from Feb rev	Budget	Budget
Service Fees and Charges				
City Accounts	55,627	40,000	56,000	56,000
Other Accounts	3,491,975	3,427,000	3,561,185	3,614,605
Revenue - Contract Work for City				
Revenue - Contract Work for Others	3,716			
Water Reimbursements				
Water Tap Fees	154,472	75,000		
Development Impact Fees	261,040	301,000	352,000	160,000
Total Service Fees and Charges	3,966,830	3,843,000	3,969,185	3,830,605
Other Revenue				
Revenues NOC	776,290	172,000	235,000	240,000
Total Other Revenue	776,290	172,000	235,000	240,000
TOTAL WATER FUND	4,836,660	4,083,000	4,273,886	4,140,306

WASTEWATER FUND

Property Tax Bond Redemption

Investment/Property Revenues

Investment Earnings	125,313	132,000	126,685	126,685
Rent of City Property/Sale of City Property	156,043	173,000	125,646	125,646
Total Investment/Property Revenues	281,356	305,000	252,331	252,331

Service Fees and Charges

City Accounts	15,371	15,000	15,075	15,075
Other Accounts	2,933,005	3,068,000	3,134,730	3,184,850
Sewer Connection Fees	926,374	800,000		
Inspection/Reinspection Fees				
Revenue - Contract Work for Others				
Sewer Reimbursements				
Sewer Tap Fees	13,107			
Liftstation Reimbursement	119,575			
Development Impact Fees	50,813	56,000	66,000	30,000
Total Service Fees and Charges	4,058,245	3,939,000	3,215,805	3,229,925

Other Revenue

Septic Dumping Charge	111,871		115,000	115,000
Revenues NOC	7,129	92,000	1,000	1,000
Contract Work for Others	(4,144)			
Sewer Utility Fund Capital Outlay: Sale of City Property				
Total Other Revenue	114,857	92,000	116,000	116,000
TOTAL WASTEWATER FUND	4,454,457	4,336,000	3,584,136	3,598,256

ELECTRIC FUND
Investment/Property Revenues

Investment Earnings	2,576,485	814,000	2,604,715	2,604,715
Sale of City Property	12,621	15,000	20,000	20,000
Sale of System (Joint Pole-Elec)	12,479	20,000	14,000	14,000
Rent of City Property		4,000		
Total Investment/Property Revenues	2,601,585	853,000	2,638,715	2,638,715

2001-03 FINANCIAL PLAN AND SUMMARY

REVENUE BY SOURCE BY FUND

	1999-2000	2000-01	2001-02	2002-03
	Actual	Revised Budget	Recommended Budget	Proposed Budget
	from June rev	from Feb rev		
Service Fees and Charges				
Domestic Residential	14,733,769	13,853,000	15,182,200	15,315,170
Small Commercial	4,739,697	4,751,000	5,081,590	5,094,940
Dusk to Dawn	39,798	40,000	40,560	40,560
Domestic Mobile Home	270,759	244,000	242,780	242,780
Large Commercial	9,044,378	9,239,000	9,510,230	9,588,320
Small Industrial	775,291	731,000	749,690	749,690
City Accounts	1,946,313	897,000	1,220,240	1,264,040
Medium Industrial	2,076,120	2,389,000	2,685,150	2,685,150
Large Industrial	3,950,529	3,870,000	4,399,700	4,598,660
Residential Low Income	166,828	163,000	674,960	732,130
Revenue - Contract Work for City	188,157	710,000	183,470	188,980
Revenue - Contract Work for Others	29,900	83,000	45,000	46,400
Electric Capacity Revenues	76,705	35,000	100,000	75,000
Public Benefits Fund	899,559	875,000	1,018,690	1,027,860
Standby Service Revenues				
Total Service Fees and Charges	38,937,804	37,880,000	41,134,260	41,649,680
Other Revenue				
Revenues NOC	1,213		2,000	2,000
Total Other Revenue	1,213		2,000	2,000
TOTAL ELECTRIC FUND	41,540,602	38,733,000	43,774,975	44,290,395
TRANSIT FUND				
Investment/Property Revenues				
Investment Earnings	(124,347)	11,000	(125,710)	(125,710)
Rent of City Property	1,000			
Sale of City Property				
Total Investment/Property Revenues	(123,347)	11,000	(125,710)	(125,710)
Revenue from Others				
grant				
125.0-000 Federal TEA grant				
Federal TEA grant				
State Transit Assistance	9,631			
Federal Assistance Section IX	1,865,648	675,000	75,000	
State Special Grants	243,001			
County Grants				
Dial-A-Ride Woodbridge				
Total Revenue from Others	2,118,279	675,000	75,000	
Service Fees and Charges				
Passenger Fares	212,274	222,000	243,500	248,500
Total Service Fees and Charges	212,274	222,000	243,500	248,500
Other Revenue				
Revenues NOC	10,881			
Total Other Revenue	10,881			
TOTAL TRANSIT FUND	2,218,087	908,000	192,790	122,790

2001-03 FINANCIAL PLAN AND SUMMARY

REVENUE BY SOURCE BY FUND

	1999-2000	2000-01	2001-02	2002-03
	Actual	Revised Budget	Recommended Budget	Proposed Budget
	from June rev	from Feb rev		
BENEFITS FUND				
Investment Earnings	(16,763)		(16,945)	
Service Fees and Charges				
Medical Care	1,660,493	1,583,000	2,511,129	2,522,308
Retiree's Medical Care	77,350	312,000		
Medical Co Pay		1,500		
Dental Insurance	306,715	311,000	305,588	303,035
Vision Care	70,949	71,000	77,949	77,949
Chiropractic	32,868	40,000	40,612	40,612
Life Insurance	30,531	30,000	37,644	37,644
Accidental Death Insurance	5,285	12,000		
Unemployment Insurance	49,310	46,000	41,314	42,507
Long Term Disability	32,741	110,000	133,519	137,130
COBRA Admin Fee				
Medical Insurance (COBRA Premium)				
Dental Insurance (COBRA Premium)		1,000		
Vision Insurance (COBRA Premium)				
Chiropractic Ins (COBRA Premium)				
Employee Assistance Program (COBRA)				
Flexible Spending Accounts		2,000		
Total Service Fees and Charges	2,266,242	2,519,500	3,147,755	3,161,185
Other Revenue				
Revenues NOC	34,543			
Total Other Revenue	34,543			
TOTAL BENEFITS FUND	2,284,022	2,519,500	3,130,810	3,161,185
SELF INSURANCE FUND				
Investment/Property Revenues				
Investment Earnings	151,991	134,000	153,655	153,655
Total Investment/Property Revenues	151,991	134,000	153,655	153,655
Revenue from Others				
CJPRMA Rebate	45,700	150,000	60,000	60,000
Total Revenue from Others	45,700	150,000	60,000	60,000
Other Revenue				
Revenues NOC	173,045			
Total Other Revenue	173,045			
TOTAL SELF INSURANCE FUND	370,736	284,000	213,655	213,655
VEHICLE REPLACEMENT FUND				
Investment/Property Revenues				
Investment Property Revenues	4,333			
Other revenues				
Total Service Fees and Charges				
TOTAL VEHICLE MAINTENANCE FUND	4,333			

2001-03 FINANCIAL PLAN AND SUMMARY

REVENUE BY SOURCE BY FUND

	1999-2000	2000-01	2001-02	2002-03
	Actual	Revised	Recommended	Proposed
	from june rev	from Feb rev	Budget	Budget
TRUST AND AGENCY FUND				
Investment/Property Revenues				
Investment Earnings	25,736		18,585	18,585
Total Investment/Property Revenues	25,736		18,585	18,585
Tax Revenues	202,138		201,727	201,727
TOTAL TRUST AND AGENCY FUND	227,874		220,312	220,312
Investment/Property Revenues				
Total Investment/Property Revenues				
Revenue from Others				
044.1-444 mokelumne river stabilization grant: state grants-parks				
044.2-444 lodi lake nature area trails grant: state grants-parks				
4441.5603 Lodi lake bike/ped: state grants-parks			197,000	
REVENUE TOTAL	93,246,501	87,888,806	92,039,200	91,522,645

Revenue Assumptions

filed 7-10-01

Category (FY 2000)	Projection	Actual	Difference	Projection	Actual
Property Tax	\$4,629,777	\$4,931,835	\$302,058	2.50%	9.19%
Sales and Use Tax	\$6,871,894	\$7,095,460	\$223,566	3.75%	7.13%
In-Lieu Franchise Tax					
Electric	\$4,317,797	\$4,367,000	\$49,203	1.00%	2.15%
Sewer	\$797,104	\$790,000	(\$7,104)	1.00%	0.10%
Water	\$568,064	\$564,000	(\$4,064)	1.00%	0.28%
Other Taxes					
Public Safety Sales Tax	\$186,805	\$196,180	\$9,375	3.75%	8.96%
Transit Lodging Tax	\$318,650	\$318,034	(\$615)	4.36%	4.16%
Waste Removal Franchise Tax	\$289,117	\$301,088	\$11,971	2.76%	7.02%
Industrial Franchise	\$34,045	\$50,255	\$16,210	5.46%	55.68%
Gas Franchise	\$132,705	\$137,154	\$4,448	3.41%	6.87%
Cable TV Franchise	\$174,478	\$173,755	(\$724)	6.00%	5.56%
Electric Franchise	\$11,656	\$12,436	\$781	0.99%	7.75%
Real Property Transfer Tax	\$124,958	\$116,059	(\$8,899)	5.00%	(2.48%)
Intergovernmental Revenues					
Motor Vehicle License Fee	\$2,356,446	\$3,008,393	\$651,947	3.79%	32.50%
Other	\$450,193	\$740,256	\$290,063	1.41%	66.75%
Other Revenues					
Licenses and Permits	\$1,342,628	\$1,405,935	\$63,307	6.00%	11.00%
Charges for Services	\$1,385,822	\$1,411,163	\$25,341	6.00%	7.94%
Fines, Forfeits and Penalties	\$948,505	\$714,051	(\$234,454)	8.00%	(18.70%)
Rental Income	\$150,835	\$240,989	\$90,695	6.00%	69.36%
Investment Earnings	\$400,000				
Miscellaneous Revenue	\$71,301				
Total Revenues⁽¹⁾	\$30,463,699	\$31,062,301	\$598,602	4.62%	6.68%